# **ECONOMIC DEVELOPMENT CORPORATION** Activity Report: Month Ending July 2024

# ECONOMIC DEVELOPMENT REVOLVING LOAN FUND (EDRLF)

Total Balance to Loan \$107,425 Accounts Receivable: \$492,024 Amount Leveraged: \$3.414 Million

#### Economic Development Information:

#### Business Development/Retention and Expansion Activities

- Business Contacts: Assisted three (3) current businesses and one (1) potential new start Up Businesses: one (1) expansion project
- Continue to market empty buildings on Locate In Wisconsin and potential developers and interested buyers
- Working with City and Chamber on a Fall Business Summit Event on October 10, 2024

### City of Antigo Grant Administration Projects

- Attended Construction meetings, labor standard office interviews, and payrolls verified for the CDBG PF 23-01 Edison Street from 6<sup>th</sup> to 9<sup>th</sup> Ave Project.
- Labor Standard Officer interviews and payroll verified conducted for the Water Tower Project.
- Communication on EDA Federal Grant for Industrial Park Project

# Workforce Development

- Dream Up Childcare Taskforce meetings were held; Awarded the Community Grant and Department of Children and Families Grant to continue to implement Dream Up Initiatives for sustaining and growing our regulated childcare programs
- Updated Job Postings on EDC website
- Continuing to work with Inspire Wisconsin and helping Antigo School District with business contacts

#### Entrepreneurship

- Planning "Innovate & Elevate: Entrepreneurship Summit 2024" Date is Set: October 5, 2024; Partnering with SCORE and NTC
- Fall LCEDC ETP Training Course Orientation will be September 17 with classes starting September 24.

#### Broadband

- Preparing Updated Langlade County Broadband Plan and BEAD Map and Categorizing Key Area Priorities for Projects
- Continue to monitor current Broadband Projects
- Working committee continues to meet to be prepared for approval of applications from ISPs

#### Meetings/Trainings attended

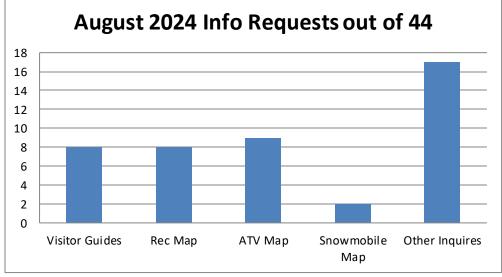
- 1. Ice Age Trail Lunch & Learn
- 2. Your Economy
- 3. Rural Prosperity
- 4. Langlade County Forestry & Recreation Committee
- 5. North Central Wisconsin Tourism Partnership (ITBEC) Marketing Committee
- 6. Workforce Development Board
- 7. Broadband Working Committee
- 8. Dream Up/Child Care Task Force
- 9. CDBG PF 23-01 Construction

- 10. City/Chamber on Summit
- 11. WEDC Partnership ETP webinar
- 12. BEAD webinar
- 13. Lincoln County Dream Up
- 14. Loan Review Board
- 15. Grow North
- 16. CWED Board
- 17. Community Health Fair
- 18. Langlade County Board
- 19. Travel Wisconsin Fall Campaign
- 20. Zarda Design

# **Tourism Development**

- Tourism Website: 5,603 Users in the months of August
  - Top referral site: Facebook2nd referral site: NorthCentralWisconsin.com
- App Downloads: 4 downloads in August 2024
- Recreation Information Requests: 44 Recreation Requests in August 2024

Top Request: ATV/UTV Map



- Visitor Guide Distributed: 2,530 of the 2024 Langlade County Visitor Guide have been distributed from the Economic Development Corporation Office since February 1, 2024.
- Rec Map Distributed: 2,035 of the 2024 Langlade County Recreation Maps have been distributed from the Economic Development Corporation Office since January 23, 2024.
  - $_{\odot}$  Started working on 2025 Langlade County Recreation Map as stock is getting low.
- Facebook: 14,868 "Followers" The top post in August was on four unique Langlade County places to stay. This post reached 5,634 people with 88 interactions and 26 shares.
  - There was two paid social media post
    - The Trails are Calling reached 20,923 over 16 days with 303 landing page views, 540 post engagements and 384 link clicks.
    - Gearing Up for ATV/UTV Thrills reached 26,189 over 15 days with 427 landing page views, 652 post engagements, and 524 link clicks.
- Instagram: 533 "Followers" as of August 2024. Top post was on four unique Langlade County places to stay. The post had 232 impressions with 27 interactions.
- Everbridge: There have been 1,440 people that have registered since June 1, 2016.
- Northcentralwisconsin.com: This is the portal website through ITBEC and we received 39 visits to Langlade County Page in the month of August.
- alcinfo.com: 274 users in the month of August:

langladecounty.org: 1 referral langladecountyedc.org: 0 referrals

#### Other Tourism Information:

- Continued sending out Everbridge mass notifications and marketing Everbridge and alcinfo.com webpage.
- Continue refining the Langlade County Tourism Information binder for staff for answers to visitor's questions.
- LCEDC updates on a weekly basis 7 Langlade County hiking reports and 7 Langlade County biking reports on Travel Wisconsin's Hiking/Biking Report pages.
- Virtually attended the Ice Age Trail Lunch & Learn to learn about the October Mammoth Hike Challenge and Trail Magic.
  - Emailed Langlade County businesses promoting signing up for the October Trail Magic.
- Submitted the Wisconsin Trappers Association a Langlade County Welcome Letter to be in the Fall Conference booklet.
- Tourism informational booth at the Community Health Fair. There were 129 items taken were taken in the 5-hour event.
- Provided LCEDC tourism report for the Langlade County Forestry Committee.

- Reviewed with Zarda Design August's social media posts to develop September's posts.
- Virtually attended Travel Wisconsin's Fall Campaign webinar.
- Langlade County's Travel Wisconsin Fall Color report was updated for 2024 Fall Color Report.
- Added Travel Wisconsin's Fall Color widget to NorthCentralWisconsin.com (ITBEC Tourism website).
  - $\circ$   $\;$  Worked with Lightburn on website paid search campaign for August, September, and October.
- Trained new entity on how to update their page on North Central Wisconsin Tourism Partnership website.
- Presented to the Langlade County Board on efforts and benefits of the North Central Wisconsin Tourism Partnership.
- Place ads in the 2024 Langlade County Plat Book.



