



MEETING MINUTES

LCEDC Loan Review Board

Date: Tuesday, February 15, 2022

Time: 8:30 a.m.

Economic Development Corporation Board Room,
Wood Technology Center of Excellence Building

MEMBERS PRESENT: Ben Zelazoski, Gary Smits, Ron Nye, Rhonda Norrbom, Glenn Bugni

MEMBERS PRESENT ON ZOOM:

MEMBERS ABSENT: Dave Visser, Leah Antoniewicz

OTHERS PRESENT: Angela Close, Keri Beck, Garrett Becerra

OTHERS PRESENT ON ZOOM:

The meeting was called to order at 8:30 a.m.

Approve Minutes from 2-3-2022: Motion by Nye, second by Bugni, to approve the Loan Review Board Meeting minutes from February 3, 2022. All Ayes. Motion Carried.

Introductions of Guests: Introductions of guest and board members were made.

Closed Session: At 8:31 am Motion by Bugni, second by Norrbom, to go into closed session pursuant to Wisconsin Statutes Section 19.85 (1) (E), to review a Lanlade County EDC Revolving Loan Fund Requests, review current Revolving Loan Fund status, and to review current loan recipients and requests. Roll Call. All Ayes. Motion Carried.

Motion by Bugni, second by Nye, to return to open session at 8:55 am. All ayes. Motion carried.

Action 1: Motion by Norrbom, second by Smits, to recommend to the Lanlade County Economic Development Corporation Board to approve GB Acquisitions, Inc. LCEDC Revolving Loan Fund request not to exceed \$50,000 for a working capital loan. Due to the amount of dollars left to lend from the RLF Fund, a \$40,000 draw would be made at the time of closing then an additional \$10,000 when funds are available not to exceed 120 days from the date of Closing. Loan is contingent upon receiving a \$50,000 life insurance policy listing LCEDC as the beneficiary. The Working Capital Loan will be amortized for 10-years with a balloon due in 7-years at an interest rate of 5.50% and a 3-month deferral of payments. All ayes. Motion carried.

TERMS:

- **\$50,000 Lanlade County Economic Development Corporation Revolving Loan Fund working capital loan will be issued to Garrett Becerra (GB Acquisitions, Inc.) with an amortization schedule of ten (10) years with a balloon due in seven (7) years and at five-point five percent (5.50%) interest rate.**

Security

- **2nd REM to Incredible Bank SBA Loan on a General Business Security Agreement**
- **A \$50,000 Life insurance policy listing LCEDC as beneficiary**
- **Personal guarantees from Garrett Becerra**

Matching Funds:

- **\$430,000 match from Incredible Bank SBA**
- **\$54,000 owner cash (Garrett Becerra)**

Payment Amount: Monthly approx. \$542.61 amortized at 10-years with a balloon due in 7-years.

Other Business: Close informed the Loan Review Board that the LCEDC Revolving Loan Fund would be depleted if the current loan request is approved. The Central Wisconsin Economic Development Fund does have money to loan businesses. LCEDC can apply for a USDA grant to replenish the LCEDC RLF Fund. Norrbom recommended LCEDC to peruse replenishing the LCEDC RLF Fund as business may need affordable loans to help rebalance their businesses due to high interest rates, higher wages, and rising cost of goods. A future LRB meeting will be held to review the needs and application for the USDA RLF program.

Motion by Bugni, second by Norrbom, to adjourn at 9:08 a.m. All Ayes. Motion carried.

Respectfully Submitted, Ben Zelazoski

A handwritten signature in black ink, appearing to read "Ben Zelazoski", is written over the typed name.