

MEETING MINUTES LANGLADE COUNTY ECONOMIC DEVELOPMENT BOARD

Monday, November 15, 2021

Members Present: Dillon Gretzinger, Thomas Bauknecht, Ron Nye, Bill Brandt, Dave Krochalk, Joel Zalewski, Sarah Koszarek, Angel Zimmerman

Members Present by Conferenced: Michael Hunter, Lynn D'Amato, Fred Westphal,

Members Excused:

Others Present: Angie Close, Keri Beck

Meeting was called to order at 4:00 p.m. by President Dillon Gretzinger.

Public Comment: No public comment.

Minutes of Previous Economic Development Board Meeting: Motion by Bauknecht, second by Koszarek to approve the minutes from September 27, 2021. All Ayes. Motion Carried.

Consent Agenda: Motion by Brandt, second by Nye to approve the Consent Agenda. All Ayes. Motion Carried.

Information only on the current Revolving Loan Fund status and current loan recipients. No action taken.

Economic Development Corporation:

a) **Approve LCEDC Budget vs Actual Report & Financial Statements Update:** Close reviewed the LCEDC budget vs actual report and financial statement.

Motion by Hunter, second by Bauknecht to approve the LCEDC budget vs actual report and financial statement as presented. All Ayes. Motion Carried.

b) **LCEDC 2021 Outcome Report:** Close highlighted LCEDCs income, business grants, and tourism areas in the 2021 overview report with the LCEDC Board.

c) **LCEDC Executive Committee Report and Staff Evaluation:** Close reported on Beck's employee evaluation and Gretzinger reported on Close's evaluation to the LCEDC Board. Both LCEDC staff received exceptionally high remarks.

d) **2022 Health Insurance Plan Renewal with Security Health Insurance:** Close reported to the LCEDC Board that the Security Health Plan through Greater Insurance Company will be going up 6.17% for 2022. The corporation pays 83.24% while the employee pays 16.76% of the premium.

Motion by Brandt, second by Nye to approve the 2022 LCEDC Health Insurance Plan renewal as presented. All Ayes. Motion Carried.

e) **2022 Dental insurance Plan Renewal with Delta Dental:** Close reported to the LCEDC Board that the dental insurance through Delta Dental will be going up 8% for 2022. The corporation pays 50% of the premium.

Motion by Brandt, second by Nye to approve the 2022 LCEDC Dental Insurance Plan renewal as presented. All Ayes. Motion Carried.

f) **2022 Life Insurance Plan Renewal with Reliance to replace EPIC:** Close reported to the LCEDC Board that the life insurance plan is the same as previous years. The policy was moved from EPIC to Reliance Standard due to EPIC no longer offering the coverage. The corporation pays 40% while the employee pays 60% of the premium.

Motion by Brandt, second by Nye to approve the 2022 LCEDC Life Insurance Plan renewal as presented. All Ayes. Motion Carried.

g) **2022 LCEDC Budget Review and Adoption:** Close reviewed the 2022 LCEDC Budget with the LCEDC Board. The 2022 LCEDC Budget has an increase in revenue and expenses due to grant administration and destination tourism and economic development marketing efforts.

Motion by Brandt, second by Koszarek to approve the 2022 LCEDC Budget as presented. All Ayes. Motion Carried.

h) **Loan Recipients Update:** Close updated the LCEDC Board on the RLF, ER-RLF and CDF loan recipients and loan fund balance. There were three revolving loans that have closed, while four other loans have paid in full in 2021. One loan application has been approved but will close in January 2022. Close has been working with three other potential loan applicants. In addition, three Langlade County business have been working with CWED for financing as LCEDC Revolving Loan Fund is for project gap financing or 10-20% of the project. If additional revolving loan funding is needed, additional sources are available. Information Only.

i) **State, Federal, and Local business Grants update:** Close informed the LCEDC Board that LCEDC has been notified LCEDC has been awarded \$58,147.00 for the ARPA Destination Marketing Organization Grant and Nicolet College has been awarded the Community Navigator Grant. LCEDC is a spoke of the 2-year program in which LCEDC will receive \$50,000 over the two years for grant implementation.

Motion by Krochalk, second by Koszarek to approve the awarded ARPA Destination Marketing Organization Grant and Community Navigator Grant. All Ayes. Motion Carried.

Close updated the LCEDC Board on the following grants: Tourism Capital Grant, WEDC Entrepreneurial Grant, Micro-Business Enterprise Grant, Community Neighborhood Grant, and Broadband Grant.

- j) **Recognition of Exiting Board Members Angel Zimmerman and Lynn D'Amato:** Close recognized with the LCEDC Board the three years Angel Zimmerman and Lynn D'Amato has served on the LCEDC Board. D'Amato will be serving another three term, but Zimmerman has decided not renew. Close recognized Zimmerman for her time served on the LCEDC Board. Close will be meeting with a potential board replacement.

Old Business: No old business was discussed.

Future Agenda Items and set date for next meeting (action item): No future agenda items were brought forward. The next LCEDC Board meeting date is to be January 17, 2022 at 4:30 pm.

Adjourn: Motion by Nye, second by Bauknecht to adjourn at 4:48 p.m. All Ayes. Motion Carried.

Respectfully submitted, Dillon Gretzinger, President



2/1/22