

MEETING MINUTES LANGLADE COUNTY ECONOMIC DEVELOPMENT BOARD

Monday, October 21, 2019

Members Present: Andy Merry, Thomas Bauknecht, Warren Wagner, Ron Nye, Dillon Gretzinger, Fred Westphal, Bill Brandt

Members Excused: Michael Hunter, Lynn D'Amato, Bill Livingston, Angel Zimmerman

Others Present: Angie Close, Keri Beck, Mike Winter, Sarah Koszarek

Meeting was called to order at 4:30 p.m. by President Andy Merry.

Public Comment: Close thanked Koszarek for attending the LCEDC Board meeting to see if she would like to serve on the LCEDC Board in the future. Koszarek lives in the Elcho area and her husband owns a construction business.

Minutes of Previous Economic Development Board Meeting: Motion by Bauknecht, second by Wagner to approve the minutes from August 19, 2019. All Ayes. Motion Carried.

Consent Agenda: Motion by Brandt, second by Nye to approve the Consent Agenda. All Ayes. Motion Carried.

Closed Session: At 4:31 PM, motion by Nye, second by Bauknecht, to move into closed session pursuant to Wis. Stats. Section 19.85 (1) (e), to review and to discuss current status of revolving and community development loans. Roll call vote. 7 Ayes. Motion Carried.

Open Session: At 4:53 PM, motion by Brandt, second by Nye to return to open session. All Ayes. Motion Carried.

Action 1: Motion by Brandt, second by Bauknecht, to start foreclose proceedings on Northern Steel (Genesis Engineering) for the following collateral equipment:

1. Custom Steel 42' span: 10-ton bridge crane w/ R&M Spacemaster SX 10-ton-crane: s/n 31397: (No Rails; Bridge & Hoist Only)
2. Toyota 8FGU32 LP gas forklift; cushion tires; side shift; 187" lift, s/n NA
3. 2-8x16 welded cantilever racks w/5' arms
4. Caldwell Mechanical vacuum lift; 1,000 lb sheet lifter
5. Durma ADR 37220 12" CNC press brake; 245 ton; manual crowning w/hand crank; Delem DA-56S CNC controls; s/n 7345149331

All Ayes. Motion Carried.

Economic Development Corporation:

a. **Approve LCEDC Budget vs Actual Report:** Close reviewed the LCEDC 2019 Expense vs Budget report and reported on a LCEDC current budget vs actual report.

Motion by Wagner, second by Westphal to approve the 2019 LCEDC Expense vs Budget and budget vs actual reports as presented. All Ayes. Motion Carried.

- b. **LCEDC Strategic Plan and Executive Board Retreat Update:** Close reported that the LCEDC Executive Committee held a board retreat on September 9. The LCEDC Executive Committee reviewed the LCEDC mission and vision, and bylaws. The LCEDC Executive Committee deemed tourism a necessary part of LCEDC's strategic plan going forward along with future funding for LCEDC. Pharos Management will be presenting a complete LCEDC Strategic Plan including a work plan at the November LCEDC Executive Committee meeting and the LCEDC Board meeting.
- c. **LCEDC 2020 Budget Update:** Close reported that the LCEDC Executive Committee will be reviewing the 2020 LCEDC draft budget at the November LCEDC Executive Committee meeting and when approved forwarded to the LCEDC Board.
- d. **2020 LCEDC Tourism Development Plan Update:** Close reported that LCEDC is staying on task with the 2020 Langlade County Discovery Guide. Beck has been going out with 5 Star Marketing selling Discovery Guide advertisements. LCEDC's 2020 budget will have tourism and business development separated out. Brandt updated the LCEDC Board on the City of Antigo status on Hotel/Motel Room Commission.
- e. **Entrepreneurial Training Program Update:** Close updated the LCEDC Board that there are six students enrolled in the 2019 Fall ETP program creating 5 business plans. Graduation night is November 14 at 5:30 pm. The Business Education Series had 21 participants for the Basic Bookkeeping, Budget & Financial Reports, QuickBooks 101. The last workshop, Likelihood of Getting your Business Funded, will be held on October 31. Close reported she is working on submitting the WEDC Entrepreneurial Grant and the Suick Family Foundation Grant.
- f. **Update LCEDC Upcoming Events and Activities:** Close updated the LCEDC Board on the following activities:
- The Youth Retention and Attraction and Job Center Team Projects are meeting in October. Close reported that Brady Koss will be at the November LCEDC Board meeting to give an update on the Young Professionals group.
 - Beck will be attending the Fall Tourism Conference in November.
 - Merit Gear closure status.

Old Business: No old business was discussed.

Future Agenda Items and set date for next meeting: No future agenda items were mentioned. The next LCEDC Board meeting date will be at 4:30 pm on Monday, November 18, 2019.

Adjourn: Motion by Brandt, second by Westphal to adjourn at 5:13 p.m. All Ayes. Motion Carried.

Respectfully submitted,

Andy Merry, President

A handwritten signature in cursive script, appearing to read "Andy Merry", with a long horizontal flourish underneath.