MEETING MINUTES LANGLADE COUNTY ECONOMIC DEVELOPMENT BOARD Monday, April 15, 2019

Members Present: Andy Merry, Warren Wagner, Bill Livingston, Ron Nye, Dillon Gretzinger, Lynn D'Amato,

Michael Hunter, Fred Westphal, Bill Brandt

Members Excused: Angel Zimmerman, Thomas Bauknecht

Others Present: Angie Close, Keri Beck

Meeting was called to order at 4:30 p.m. by President Andy Merry.

Public Comment: None

Minutes of Previous Economic Development Board Meeting: Motion by Brandt, second by Nye to approve the minutes from March 18, 2019. All Ayes. Motion Carried.

Consent Agenda: Motion by Nye, second by Wagner to approve the Consent Agenda. All Ayes. Motion Carried.

Closed Session: At 4:31 PM, motion by Hunter, second by Gretzinger, to move into closed session pursuant to Wis. Stats. Section 19.85 (1) (e), to review and to discuss current status of revolving and community development loans. Roll call vote. 9 Ayes. Motion Carried.

Open Session: At 4:40 PM, motion by Brandt, second by Livingston to return to open session. All Ayes. Motion Carried.

Action 1: Motion by Brandt, second by Wagner, to approve Phoenix Laser and Manufacturing, LLC to purchase the listed equipment below in the agreed amount of \$58,500.00 from Langlade County, owners of the Equipment, that was guaranteed and purchased using the State of Wisconsin Revolving Loan Fund awarded to Northern Steel Mgf. N11251 Industrial Park Lane, Elcho, WI, owners Lydell Kluck and Darrell Lake; Guarantors, On June 11, 2014 with an amendment to the contract with name change to Genesis Engineering; contingent upon receiving full purchase price of \$58,500.00 by May 15, 2019. If payment for the equipment is not received by May 15, 2019; Langlade County Economic Development will liquidate the equipment via going to auction.

Equipment Listed:

- 1. Custom Steel 42' span: 10 -ton bridge crane w/ R&M Spacemaster SX 10-ton-crane: s/n 31397: (No Rails; Bridge & Hoist Only)
- 2. Toyota 8FGU32 LP gas forklift; cushion tires; side shift; 187" lift, s/n NA
- 3. 2-8x16 welded cantilever racks w/5' arms
- 4. Caldwell Mechanical vacuum lift; 1,000 lb sheet lifter
- 5. Durma ADR 37220 12" CNC press brake; 245 ton; manual crowning w/hand crank; Delem DA-56S CNC controls; s/n 7345149331

All Ayes. Motion Carried.

Economic Development Corporation:

a. Approve LCEDC Budget vs Actual Report: Close reviewed the LCEDC 2019 Expense vs Budget report.

Motion by Hunter, second by Westphal to approve the 2019 LCEDC Expense vs Budget report as presented. All Ayes. Motion Carried.

Close reported to the LCEDC Board that the LCEDC financial review was done in February. Once the books are closed \$5,000 will be added to the emergency fund.

- b. Welcome/Information Center Discussion: Close updated the LCEDC Board that LCEDC has presented their Welcome Center proposal to the Hotel Motel Commission last week. LCEDC proposed the Welcome Center being housed in the Langlade County Historical Society Museum. The proposal would also create a tourism council made up of stakeholder including the Antigo/Langlade County Chamber to focus on a shared vision marketing plan for Langlade County. The tourism council would develop a Langlade County Discovery Guide. A possible decision will be made at the next Hotel Motel Commission meeting on May 8, 2019. More information will be fourth coming.
- c. Update on LCEDC 2019 Annual Meeting: Close informed the LCEDC Board that the LCEDC 2019 Annual Meeting will be on Monday, May 20. The meeting will start at 11:00 am with Close's LCEDC update, followed by Pharos Management's Strategic Plan update, Kerber Rose LCEDC financial review, and entrepreneurs update with AT&T check presentation. Close reported to the LCEDC Board that Representative Tiffany and Felzkowski will be present. Lunch will follow. The LCEDC board meeting and election of officers will take place after lunch.
- d. Update LCEDC Upcoming Events and Activities: Close updated the LCEDC Board that the 2019 Spring Entrepreneurial Training Program was delayed a week due to the weather. There are 6 students signed up for the spring class. Close reported that there has been great interest in the Downtown Antigo especially for the Façade and Downtown Entrepreneurs Grants. The City of Antigo has changed the Downtown Façade grant to include second stories and adjusting the reimbursement to 50% up to \$1,500 for a pilot program in 2019. Close

will be attending the Langlade County Executive Committee meeting to listen to the new GM of Cirrinity give a broadband update.

Old Business: No old business was discussed.

Future Agenda Items and set date for next meeting: No future agenda items were mentioned. The next LCEDC Board meeting date will be the LCEDC Annual Meeting that will start at 11:00 am on Monday, May 20, 2019.

Adjourn: Motion by Westphal, second by Gretzinger to adjourn at 4:50 p.m. All Ayes. Motion Carried.

Respectfully submitted, Andy Merry, President