

**MEETING MINUTES LANGLADE COUNTY ECONOMIC DEVELOPMENT BOARD**

**Monday, March 18, 2019**

**Members Present:** Andy Merry, Thomas Bauknecht, Warren Wagner, Bill Livingston, Ron Nye, Dillon Gretzinger  
**Members Excused:** Lynn D'Amato, Michael Hunter, Angel Zimmerman, Fred Westphal, Bill Brandt  
**Others Present:** Angie Close, Keri Beck

Meeting was called to order at 4:30 p.m. by President Andy Merry.

**Public Comment:** None

**Minutes of Previous Economic Development Board Meeting:** Motion by Bauknecht, second by Wagner to approve the minutes from February 18, 2019. All Ayes. Motion Carried.

**Consent Agenda:** Motion by Bauknecht, second by Livingston to approve the Consent Agenda. All Ayes. Motion Carried.

**Closed Session:** At 4:31 PM, motion by Nye, second by Bauknecht, to move into closed session pursuant to Wis. Stats. Section 19.85 (1) (e), to review and to discuss current status of revolving and community development loans. Roll call vote. 6 Ayes. Motion Carried.

**Open Session:** At 4:54 PM, motion by Nye, second by Bauknecht to return to open session. All Ayes. Motion Carried.

**Action 1:** Motion by Wagner, second by Bauknecht, to approve Northern Steel (dba – Phoenix Laser and Manufacturing, LLC) to present a cash offer by April 12, 2019 along with a commitment letter from a financial institution in order to buy the equipment that Langlade County has collateral on that was purchased through Northern Steel's Revolving Loan Fund loan. All Ayes. Motion Carried.

**Economic Development Corporation:**

**a. Approve LCEDC Budget vs Actual Report:** Close reviewed the LCEDC 2019 Expense vs Budget report.

**Motion by Bauknecht, second by Wagner to approve the 2019 LCEDC Expense vs Budget report as presented. All Ayes. Motion Carried.**

Close reported to the LCEDC Board that the LCEDC financial review was done on February 28. Kerber Rose will have financial report available before the LCEDC Annual Meeting in May.

- b. RLF Close Program Update:** Close updated the LCEDC Board that the City of Antigo is currently working with MSA Professional Services to apply for the competitive CDBG grant to help fund the 5<sup>th</sup> Avenue reconstruction from Superior Street to Lincoln Street. The application is due May 23, 2019. CDBG awards will be made in July 2019. If and when the CDBG competitive grant is awarded, then the RLF-Close report would be submitted and the accounts receivable would be available to buyout for additional funding the 5<sup>th</sup> Avenue reconstruction project.
- c. Welcome/Information Center Discussion:** Bauknecht updated the LCEDC Board on Hotel Motel Commission meeting held to discuss creating a welcome information center. The City of Antigo, Antigo Langlade/County Chamber of Commerce, and LCEDC will be meeting to discuss roles of each entity and proposals for a Welcome Center/Tourism Council before the next Hotel Motel Commission meeting on April 9, 2018. More information will be fourth coming.
- d. Update on LCEDC 2019 Annual Meeting:** Close informed the LCEDC Board that the LCEDC 2019 Annual meeting will be held from 11:00 am to approximately 1:00 pm on Monday, May 20, 2019. Presentations will be given on the LCEDC Financials, LCEDC Strategic Plan, and entrepreneurial update with grant recipients.
- e. Entrepreneurs Program Update:** Close updated the LCEDC Board that the 2019 Spring Entrepreneurial Training Program will start April 11, 2019. The orientation day for the program will be held at 5:30 pm on Thursday, April 4, 2019. Close was on the Breakfast Club promoting the program. Print ads will be starting next week.
- f. Update LCEDC Upcoming Events and Activities:** Close reported to the LCEDC Board that Close attended Cooperatives in Wisconsin workshop. Information packets were available. Cooperatives are being used as business exit strategies. Close attended the Milwaukee Journal Sentinel Sports Show. All travel shows are finished until the Wisconsin State Fair in August.

**Old Business:** No old business was discussed.

**Future Agenda Items and set date for next meeting:** No future agenda items were mentioned. The next LCEDC Board meeting date will be at 4:30 pm on Monday, April 15, 2019.

**Adjourn:** Motion by Bauknecht, second by Wagner to adjourn at 5:25 p.m. All Ayes. Motion Carried.

Respectfully submitted,

Andy Merry, President

