

**MEETING MINUTES LANGLADE COUNTY ECONOMIC DEVELOPMENT BOARD**  
**Monday, July 17, 2017**

**Members Present:** Thomas Bauknecht, Brady Koss, Carol Feller-Gottard, Pete Pennington, Fred Westphal, Tom Gallenberg, Warren Wagner,

**Members Excused:** Andy Merry, Mike Bernatz, Bill Brandt, Steve Wilder

**Others Present:** Angie Close, Keri Beck, Bob Fuller, Roger Fuller, Peter Behnke

Meeting was called to order at 4:30 a.m. by President Brady Koss.

**Public Comment:** None

**Minutes of Previous Economic Development Board Meeting:** Motion by Pennington, second by Gallenberg, to approve the minutes from June 19, 2017. All Ayes. Motion Carried.

**Consent Agenda:** Motion by Bauknecht, second by Gallenberg to approve the Consent Agenda. All Ayes. Motion Carried.

**Motion by Pennington, second by Gallenberg to amend the agenda by moving agenda item #6. CESA 8 Inspire Presentation before the closed session. All Ayes. Motion Carried.**

**CESA 8 Inspire Presentation:** Behnke explained that the state of Wisconsin is mandating in 2017-2018 school year that all sixth through twelfth graders have an academic career plan. CESA 8 offerings Career Academy Teacher Externship (CATE) program to teachers to connect teachers to the businesses. Through CATE, teachers learn about careers in local businesses and understand workforce needs. As for students, Behnke presented that Career Cruising is used to get planning started by seeing what students are interested in and what they are good at. Inspire is a software that connects students, parents and teachers to businesses. Through Inspire, students are able to view a profile page of what the business offer, ask questions through email, take tours of the business, and job shadow. Sheboygan County is the closes place that has Inspire up and running for four years. Wisconsin Economic Development Corporation has paid for the Inspire software licenses. To get Inspire up and running in an area, there needs to be school district and business financial support, business' profile page need to be put into the system, designation of a manager of the system, and background check on business personal that will be in connections with the students. The goal of Inspire is to bring students and local employers together to help individuals achieve their career goals and address the workforce development needs in our communities.

**Closed Session:** At 5:15 PM, motion by Pennington, second by Gallenberg, to move into closed session, pursuant to Wis. Stats. Section 19.85 (1) (e), to review a loan request from Fullers Sales & Service LLC, to discuss and to review current status of revolving and community development loans. Roll call vote. 7 Ayes. Motion Carried.

**Open Session:** At 5:45 PM, motion by Gallenberg, second by Bauknecht to return to open session. All Ayes. Motion Carried.

**Action 1:** Motion by Gallenberg, second by Warren to approve Fullers Sales & Service, LLC a Revolving Loan Fund request for a real estate purchase in the amount of \$75,000 for a 12 year term at an interest rate of 4.25% based on the identified contingencies. All Ayes. Motion Carried.

**TERMS:**

- **Not to exceed \$75,000 Langlade County Revolving Loan Fund real estate purchase with a twelve (12) year term at four and a quarter percent (4.25%) interest rate.**

**Security**

- **Second position lien to Huntington National Bank on real estate located at 2760 Highway 45, Antigo, WI 54409.**
- **Second position lien to Huntington National Bank on a 20 acre parcel located at SE ¼ NW ¼ SEC, Birnamwood, WI 54414.**
- **Personal guarantees from Bob Fuller.**

**Matching Funds:**

- \$668,000 match

**Job Creation/Retention**

- Retain 6 FTE and 2 permanent part-time employees in agreement with the Revolving Loan Fund terms.

Discussion only on revolving and community development loans. No action taken.

**Economic Development Corporation:**

**a. Approve LCEDC Budget Report:**

**Motion by Pennington, second by Gallenberg to approve the LCEDC budget as presented. All Ayes. Motion Carried.**

- b. Update on LCEDC Other Activities:** Close informed the LCEDC Board that the second broadband meeting was held. The committee will be meeting monthly to meet with providers and other entities. Close informed the LCEDC Board that HATCH, an entrepreneurial pitch competition, will be in Marshfield on Wednesday. There will be one Langlade County resident making a pitch on a new business idea. Close has been in contact with NEWaukee to bring HATCH to Langlade County next year. Close informed the LCEDC Board that the next entrepreneur class will start on September 21, 2017. Close informed the LCEDC Board that she met with the new Unified School District of Antigo District Administrator Dr. Colleen Timm.

**New Business and set date for next meeting:** Next LCEDC meeting date will be August 28, 2017 at 4:30 pm.

**Adjourn:** Motion by Bauknecht, second by Gallenberg to adjourn at 5:50 p.m. All Ayes. Motion Carried.

Respectfully submitted,

Brady Koss, President

